



**Financial Report**  
**For the Month Ended – July 31, 2021**

	Actual	Budget	\$ Over/Under
Monthly Excess (Deficiency) of Revenues over Expenses	(\$249,304)	\$32,780	(\$282,104)
YTD Excess (Deficiency) of Revenues over Expenses	(\$249,304)	\$32,780	(\$282,104)

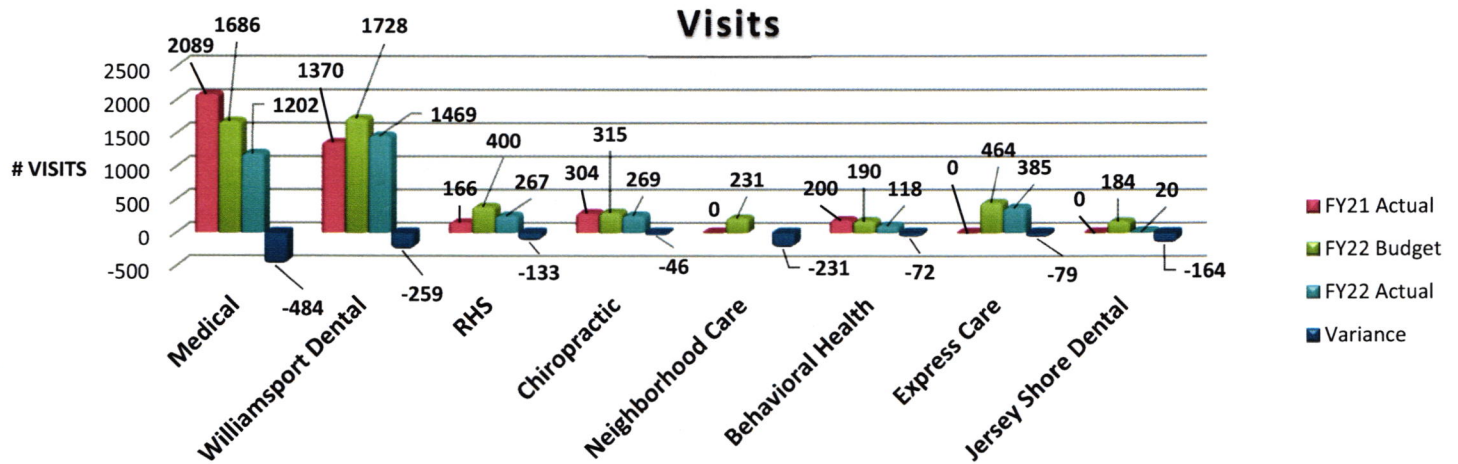
	Actual	Budget	\$ Over/Under
Monthly Increase (Decrease) in Net Assets	(\$188,859)	\$271,368	(\$460,227)
YTD Increase (Decrease) in Net Assets	(\$188,859)	\$271,368	(\$460,227)

**Net Income by Facility/Department**

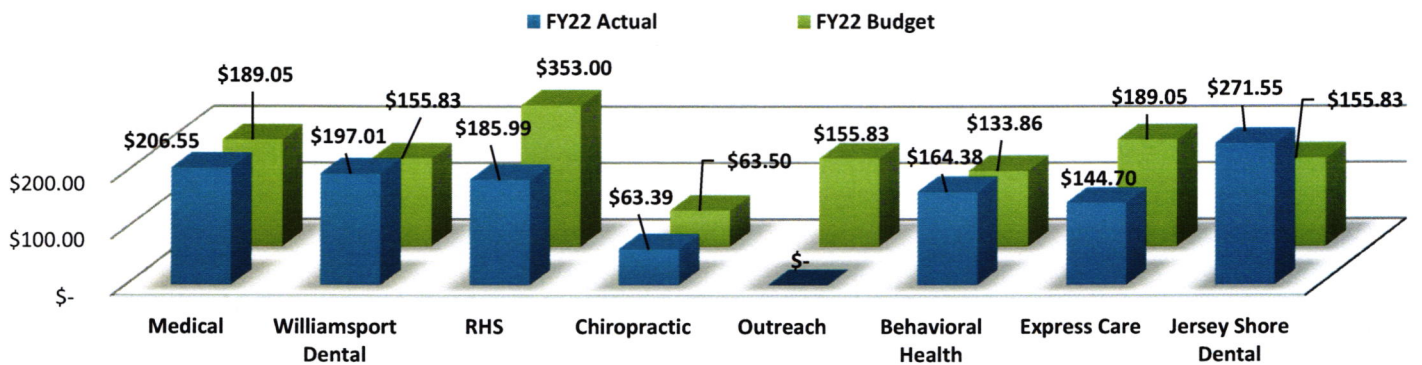
Department	Monthly			Yearly		
	Actual	Budget	Over/Under	Actual	Budget	Over/Under
General Dental Services	(\$51,556)	(\$22,292)	(\$29,264)	(\$51,556)	(\$22,292)	(\$29,264)
Medical Services	(\$183,710)	(\$23,669)	(\$160,040)	(\$183,710)	(\$23,669)	(\$160,040)
Reproductive Health Services	(\$10,004)	\$14,128	(\$24,131)	(\$10,004)	\$14,128	(\$24,131)
Pediatric Dental Services	(\$1,527)	(\$1,136)	(\$391)	(\$1,527)	(\$1,136)	(\$391)
Pharmacy Services	\$35,229	\$12,555	\$22,674	\$35,229	\$12,555	\$22,674
Outreach Services	(\$22,313)	\$22,315	(\$44,629)	(\$22,313)	\$22,315	(\$44,629)
Chiropractic Services	\$5,323	\$17,622	(\$12,299)	\$5,323	\$17,622	(\$12,299)
Behavioral Health Services	(\$19,326)	(\$18,327)	(\$999)	(\$19,326)	(\$18,327)	(\$999)
Express Care Services	\$19,535	\$42,351	(\$22,816)	\$19,535	\$42,351	(\$22,816)
Jersey Shore Dental Services	(\$20,956)	(\$10,746)	(\$10,210)	(\$20,956)	(\$10,746)	\$10,210



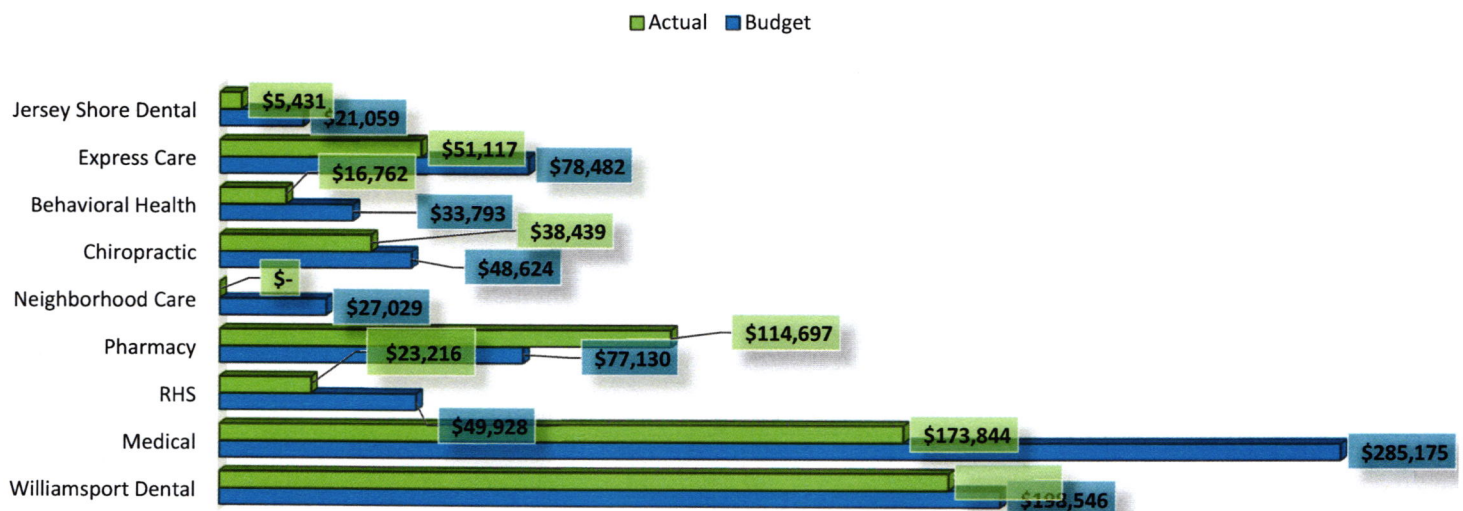
# Patient Revenue Analysis



## Average Gross Charges per Visit



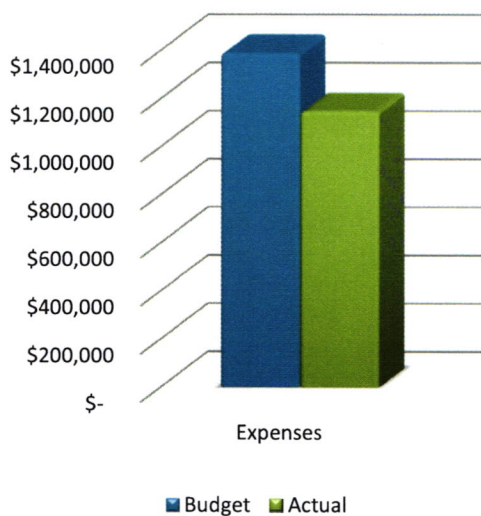
- Patient Revenue for the month was under budget by **\$210,908** due largely to:
- Williamsport Dental Services Revenue was under budget by **\$13,193**
  - Medical Services Revenue was under budget by **\$111,331**
  - Reproductive Health Services Revenue was under budget by **\$26,713**
  - Pharmacy Revenue was over budget by **\$37,567**
  - Neighborhood Care Revenue was under budget by **\$27,029**
  - Chiropractic Services Revenue was under budget by **\$10,185**
  - Behavioral Health Services Revenue was under budget by **\$17,031**
  - Express Care Services Revenue was under budget by **\$27,365**
  - Jersey Shore Dental Services Revenue was under budget by **\$16,628**



## Other Revenue Analysis

- 340b Drug Program Income (Contract Pharmacy) was under budget by **\$26,264**.
- Federal Grants Revenue was under budget by **\$317,987** due to the following:
  - Substance Use Disorder/Mental Health (SUD-MH) vacant position
  - H8F Funding multiple new positions not yet filled
  - One-Time staff incentive that was not paid out in July
- Let's End Covid Revenue was over budget by **\$12,472** and is related to the County/City Grants where RVH&DC serves as the pass-through entity for the funds.

## Expense Analysis



- Expenses were under budget by **\$240,806**. Factoring out Grant Related expenses that were unbudgeted of **\$2,463** total expenses would have been under budget by **\$243,269**.
  - Total Salaries, Benefits, & Payroll Expenses were under budget by **\$284,341** due largely to vacant positions and one-time staff deferral of \$228,722 and lower than budgeted fringe benefits due to vacant positions of \$55,619.
  - Medical Supplies were over budget by **\$9,872** due to purchases associated with the COVID-19 testing funds.
  - Dental Supplies were over budget by **\$4,392**.
  - Pharmaceuticals – Pharmaforce were under budget by **\$7,926** due to reduced volumes.
  - Pharmaceuticals 340B Program RVH&DC Pharmacy were over budget by **\$10,394** due to increased volumes.
  - Pharmaceuticals (non-340b) were over budget by **\$6,123**.
  - Cardinal Health – 340B Rite-Aid was under budget by **\$6,354** due to reduced volumes.
  - Minor Equipment was over budget by **\$7,167** associated with remaining dental machines that needed replaced due to hardware issues.
  - Environmental Supplies were under budget by **\$9,414** due to savings associated with the discontinuation of building fogging.
  - Temp Staffing Fees were over budget by **\$4,995** due to increased costs associated with nursing staff medical staff shortage.
  - Advertising was under budget by **\$5,549**.
  - 340b Admin Fees – Contract Pharmacy was under budget by **\$5,881** due to reduced volumes
  - Let's End Covid was over budget by **\$13,966**, offset by revenue noted above.
  - Grant for Acquisition of PP&E was under budget by **\$178,123** due to budgeted expenditures for H8F grant items that did not fully occur (i.e. – Mobile Unit and tablets for surveys). The organization did purchase the Neighborhood Care staff transportation and Pharmacy delivery vehicles.

## **Balance Sheet Highlights**

- 340b Receivable was at **\$324,851** an increase over the prior month of **\$11,012**.
- Accounts Payable was at **\$271,023** a decrease over the prior month of **\$16,276**.
- Accrued PTO Payable increased by **\$10,260** and Accrued Med Leave Payable increased by **\$26,151**.
- Short-Term Investments:
  - Super Money Market Fund balance is **\$327,896.71** with **\$50,000** in transfers from the operating account into the money market occurred in the month of July.
    - Total Interest Accrued of **\$65.99**
      - **\$22.22** of interest directed to COVID-19 per PA DOH Funding guidelines.
- Total cash in the operating accounts at month-end was **\$1,195,907** a decrease of **\$231,078**.
- Total unrestricted cash, including the super money market fund, at month-end was **\$1,523,804** a decrease over the prior month of **\$181,012**.