

Financial Report

For the Month Ended - February 28, 2021

Note: February 2021 Financials are the first month using the newly adopted forecast

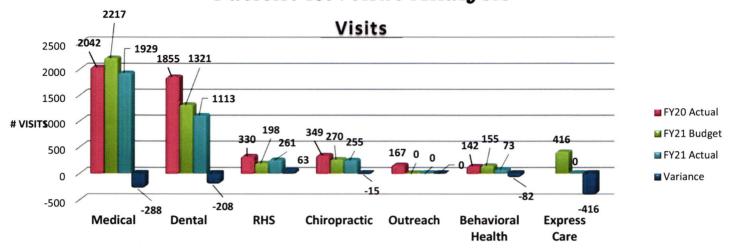
	Actual	Budget	\$ Over/Under
Monthly Excess (Deficiency) of Revenues over Expenses	(\$139,621)	(\$29,253)	(\$110,369)
YTD Excess (Deficiency) of Revenues over Expenses	\$1,438,272	\$1,507,783	(\$69,511)

	Actual	Budget	\$ Over/Under
Monthly Increase (Decrease) in Net Assets	(\$133,595)	(\$29,253)	(\$104,342)
YTD Increase (Decrease) in Net Assets	\$1,755,101	\$1,774,208	(\$19,106)

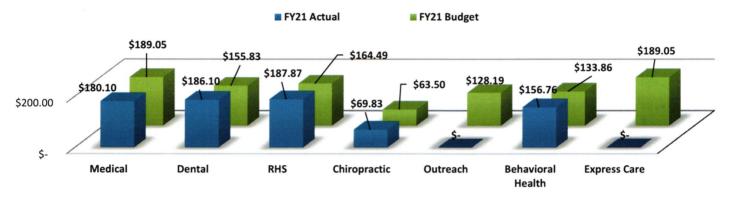
Net Income by Facility/Department

Department	Monthly			Yearly		
	Actual	Budget	Over/Under	Actual	Budget	Over/Under
General Dental Services	(\$72,405)	(\$88,654)	\$16,248	\$249,145	\$233,421	\$15,724
Medical Services	(\$41,555)	\$63,715	(\$105,269)	\$1,029,559	\$1,104,445	(\$74,885)
Reproductive Health Services	\$9,933	\$6,747	\$3,186	\$152,797	\$149,533	\$3,264
Pediatric Dental Services	(\$1,527)	(\$1,527)	\$0.00	(\$12,212)	(\$12,204)	(\$8)
Pharmacy Services	\$14,413	\$14,467	(\$54)	\$102,743	\$102,805	(\$62)
Outreach Services	(\$19,435)	(\$27,754)	\$8,319	(\$126,856)	(\$135,046)	\$8,190
Chiropractic Services	\$13,524	\$15,589	(\$2,065)	\$161,938	\$164,006	(\$2,069)
Behavioral Health Services	(\$33,683)	(\$49,521)	\$15,838	(\$87,676)	(\$103,502)	\$15,826
Express Care Services	(\$10,233)	\$40,441	(\$50,674)	(\$11,513)	\$12,856	(\$24,369)
Jersey Shore Dental Services	(\$5,621)	(\$2,756)	(\$2,865)	(\$11,565)	(\$19,901)	\$8,336

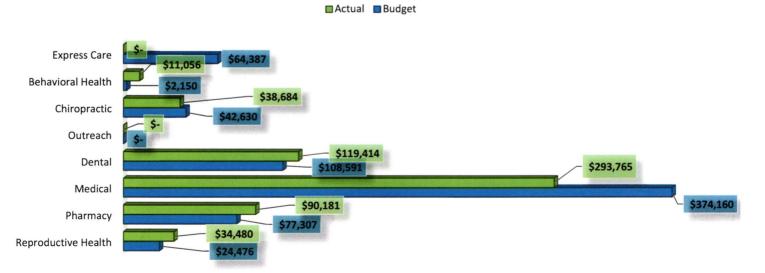
Patient Revenue Analysis



Average Gross Charges per Visit

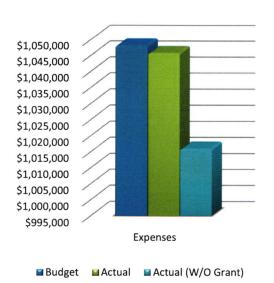


- Patient Revenue for the month was under budget by \$105,939 due largely to:
 - Medical Services Revenue was under budget by \$80,395
 - o General Dental Services Revenue was over budget by \$10,822
 - o Reproductive Health Services Revenue was over budget by \$10,004
 - o Pharmacy Revenue was over budget by \$12,874
 - Outreach Services Revenues was over budget by \$184
 - o Chiropractic Services Revenue was under budget by \$3,947
 - o Behavioral Health Services Revenue was over budget by \$8,905
 - Express Care Services Revenue was under budget by \$64,387



Other Revenue Analysis

340b Drug Program Income (Contract Pharmacy) was under budget by \$10,271.



Expense Analysis

- Expenses were under budget by \$2,296. Factoring out Grant Related expenses that were unbudgeted of \$19,816, total expenses would have been under budget by \$32,112.
 - Total Salaries, Benefits, & Payroll Expenses were under budget by \$32,178 due largely to savings in payroll costs associated with staffing vacancies and new positions not yet filled of \$32,178; savings in budgeted FICA of \$10,999 due to FFCRA tax savings.
 - o Medical Supplies were under budget by \$13,052
 - O Pharmaceuticals Pharmaforce were over budget by \$17,706 due largely to an under-accrual of costs associated with the outstanding receivable.
 - o Pharmaceuticals (non-340b) Retail were over budget by \$9,240
 - o Minor Equipment was over budget by **\$21,023** due largely to grant related equipment purchases.
 - o Grant for Acquisition of PP&E was over budget by \$6,027 due to grant related equipment purchases.

Balance Sheet Highlights

- ➤ 340b Receivable was at \$651,935 an increase over the prior month of \$54,608. We have confirmation from Pharmaforce that a payment around \$294,000 will be arriving in March.
- Accounts Payable was at \$143,504 a decrease over the prior month of \$224,596
- Accrued PTO Payable increased by \$14,242 and Accrued Med Leave Payable increased by \$551.
- Short-Term Investments:
 - O Super Money Market Fund balance is \$171,795.76 with \$0.00 in transfers occurring for the month of February.
 - Interest Accrued of \$39.53.
- Total cash in the operating accounts at month-end was \$1,111,890 a decrease of \$316,310.
- Total unrestricted cash, including the super money market fund, at month-end was \$1,283,686 a decrease over the prior month of \$316,270